



Business and Retail

20% of employment in the Humber is in Business & Retail.

Business services are about the administration and other activities for making the exchange of products and services possible. Retail is the sale of goods in shops and online.

Will there be opportunities available?

- The increased focus on Northern cities, and the governments creation of a Northern Powerhouse, will create opportunity for business growth and expansion
- It is predicted there will be 15% more jobs in this sector in coming years to add to the 80,000 jobs already in the Humber – working futures - 2024
- Finance and business services have an ageing workforce and employers are keen to encourage young people into the industry - UKCES
- There is an increasing demand for higher level skills (level 4 and 5) to fill management and professional roles -UKCES.

Did You Know?

- There are approx. 87,000 jobs in this sector in the Humber region - BRES
- In the Humber Sub Region, over 80% of retailers employ fewer than 10 people - ONS
- Female's worker out number male's in the retail workforce - ONS
- A third of retail staff are aged under 25 years- ONS
- Automation is increasing in this sector due to technological advances; therefore there will be fewer lower and unskilled jobs in the future
- There are a variety of jobs in is this sector covering over 600 occupations
- Employers are looking for people with good communication and IT skills
- Employers are looking for employability skills such as communication, team working as well as formal qualifications.



Types of Job	National Average Salary
Claims Adviser	£15,000 to £50,000
Project Manager	£22,000 to £70,000
Private Practice Accountant	£18,000 to £100,000
Loss Adjuster	£15,000 to £80,000
Store/Retail Manager	£20,000 to £70,000
Customer Service Adviser	£12,500 to £30,000
Solicitor	£12,500 to £30,000

Skills/qualities

- Team working
- Communication
- Problem solving
- Flexibility
- Customer focus

Useful subjects include

- English
- Maths
- IT
- Customer Service

Some local employers

Amazon
Next
Boots
Arco
Barclays
KCOM
Andrew Jackson Solicitors
IT@Spectrum

Good to Know:

Skills employers are looking for in this sector include Customer Service, IT, Team Work and Problem Solving.

Sources: Business Register Employment Survey, Annual Survey of Hours and Earnings, Office for National Statistics.

For information... <https://nationalcareers.service.gov.uk/> www.skillseastriding.co.uk
www.logonmoveon.co.uk www.lincs2.co.uk www.lincs4u.co.uk www.apprenticeships.gov.uk
www.allaboutcareers.com www.skillsmartretail.com **British Retail Consortium (brc.org.uk)**

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